



# **DETAILS**

45 South Main St Concord, NH 03301 (603) 224.0562 www.gibsonsbookstore.com

Store size: 10,500 square feet

+ café (1,500)

Event capacity: 100 seated +

standing room

## Offsite venue locations:

Capitol Center for the Arts:

(Seats 1,300)

Red River Theatres:

(seats 150/110/70)

Bank of New Hampshire Stage:

(seats 280)

## **Drive times:**

Boston: 75 minutes

INDIE SPIRIT AWARD 2014

AWARDED BY BPRNE

## NH'S OLDEST INDEPENDENTLY OPERATED BOOKSTORE, EST. 1898.

Gibson's Bookstore is the largest independent bookstore in New Hampshire. Serving the state capital, Gibson's is a community center for lawyers, doctors, and other professionals, as well as for young families, retirees, and nature-loving tourists. Gibson's tripled in size in 2013, moving to its current location and expanding staff, inventory, and services. Carrying 40,000 book titles and a wide assortment of toys and games, Gibson's is the region's premier bookstore and gathering place. Since hiring an events coordinator in 2008, Gibson's has hosted over 1,000 events.

Author	Year	Publisher	Venue	Books Sold	Attendance			
A Trick of the Light,	2018	Minotaur	Capitol	766	1,012			
Louise Penny		Books	Center for					
			the Arts					
What Happened,	2017	Simon &	Gibson's	1,000	1,000			
Hillary Clinton		Schuster						
Bobby: My Story in	2018	Viking	Gibson's	800	300			
Pictures, Bobby Orr								
Quiet,	2018	Simon &	Gibson's	136	200			
Tomie dePaola		Schuster						
Ninety Percent	2018	Da Capo	Gibson's	152	200			
Mental,	2010	Press	Cibbon	102				
Bob Tewksbury								
The Snowy Nap,	2018	G.P. Putnam	Gibson's	350	500+			
Jan Brett								
I Have the Right to,	2018	Margaret K	Gibson's	121	130			
Chessy Prout		McElderry						
The Flight Attendant,	2018	Doubleday	Gibson's	75	140			
Chris Bohjalian		2 2 4 2 . 3 4 4 4		-				
Timeless,	2018	Harper	Gibson's	75	90			
R.A. Salvatore	2010	Voyager	Cibsons	, 3				
		, 490						

#### KEY STAFF MEMBERS FOR EVENT INQUIRIES:

Michael Herrmann, Owner, michael@gibsonsbookstore.com Elisabeth Jewell, Events Coordinator, gibsonsevents@gmail.com John LeDonne, Jr., Adult Buyer, john@gibsonsbookstore.com Heather Weirich Roy, Children's Buyer, heather@gibsonsbookstore.com Key booksellers for advance reading copies: Hillary Nelson, Ryan Foley





#### **MARKETING CHANNELS**

eNewsletter (Subscribers: 4,000)

Downtown Shopping and Street Visibility

Frequent Buyers Program, Sales Rep Recommendation Night, Educator Appreciation events

Programming for local book clubs

Website with eCommerce Site

Monthly Adult Book Club and Youth Reviewers ARC review program

Active Facebook, Instagram, and Twitter Accounts. Staff run podcast: *The Laydown*.

NHPR underwriting

### **LOCAL PRINT ADVERTISING**

Concord Monitor, 17,000 Paid Subscribers, 2 million page views/month

Hippo Press (206,000+ readers)

# **ACTIVE MEMBERSHIPS**

New England Independent Booksellers
Association, ABA, Independent Booksellers Consortium, Greater Concord
Chamber of Commerce, Intown Concord

## SUCCESSFUL SCHOOL VISITS

David Wiesner - Christa McAuliffe School

Mike Lupica—Rundlett Middle School

Leigh Bardugo- Hopkinton Middle High School and Rundlett Middle School

Andy Griffiths—Christa McAuliffe School and Abbot-Downing School.

Soman Chainani — Broken Ground School, Maple Street School, Rundlett Middle School

3 colleges within a half hour drive, 5 nearby public school districts

## WEEKLY SALES REPORTING

New York Times, Indiebound, and Bookscan

#### **CUSTOMER BASE**

City population: 42,630, with 50,000 more in surrounding communities

Median household income: \$54K

Leading employers: State of NH Government, Concord Hospital/Dartmouth Hitchcock, Concord School District, St Paul's School



# GIBSON'S: HIGHLY ACTIVE IN THE NH COMMUNITY

Bookseller each year for the NH Writers' Project's Writers Day (2018 keynote speaker Gregory Maguire)

Bookseller each year for the NH Humanities Council's annual dinner (guest authors have included Salman Rushdie, Michael Chabon, David Brooks, James Fallows, and Elie Wiesel).

Host for monthly readings/open mic events with Poetry Society of NH

Active partnership and frequent board membership with Concord Reads, the community-wide reading program of the Concord Public Library

And event and fundraising partnerships with

NH Charitable Foundation SPCA NH Peace Action NH Historical Society St. Paul's School NH Women's Fund And many more



True Brew Café, coffee, snacks, atmosphere



Past Noteworthy events								
Author	Year	Publisher	Venue	Books Sold	Attendance			
Never Caught, Erica Armstrong Dunbar	2017	37 Ink/Atria	Gibson's	21	70			
Strange Weather, Joe Hill	2017	William Morrow & Company	Gibson's	98	130			
Will's Red Coat, Tom Ryan	2017	William Morrow & Company	Gibson's	91	150			
Wishbones, Virginia Macgregor	2017	HQ Young Adult	Gibson's	47	70			
The Best of Us, Joyce Maynard	2017	Bloomsbury	Gibson's	42	120			
Our Revolution, Sen Bernie Sanders	2016	St Martin's Press	Capitol Center for the Arts	600	1200			
A Court of Mist and Fury, Sarah Maas	2016	Bloomsbury	Capitol Center for the Arts	101	150			
The Underground Railroad, Colson Whitehead, and Underground Airlines, Ben Winters	2016	Doubleday, Hachette	Capitol Center for the Arts	160	140			
Dead Wake, Erik Larson	2015	Random House	Concord High School	125	300			
Petty: The Biography, Warren Zanes	2015	Macmillan	Gibson's	50	70			
The One and Only Ivan, Katherine Applegate	2015	HarperCollins	Gibson's	45 + 340 school orders	85			
The Soul of an Octopus, and The Octopus Scientists, Sy Montgomery	2015	Simon & Schuster, Houghton Mifflin Harcourt	Gibson's	74	75			
Essays After Eighty, Donald Hall	2014	Mariner Books/ Houghton Mifflin	Red River Theaters	110	156 (full house)			